

# Forward Together

## 25<sup>th</sup> Anniversary Conference

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Tallinn  
September 27, 2024



EESTI  
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# Artificial Intelligence in Insurance





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International Actuarial Association



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AKTUAARIDE  
LIIT**



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Actuarial Association of Europe



**Jan Kütke**  
Akur8



**Matvei Miroshnikov**  
Allianz Commercial



UNIVERSITY OF TARTU



Estonian Centre of  
Excellence in AI



UNIVERSITY OF TARTU  
Institute of Computer Science

# Risk assessment inside AI: current methods and future outlook

**Meelis Kull**

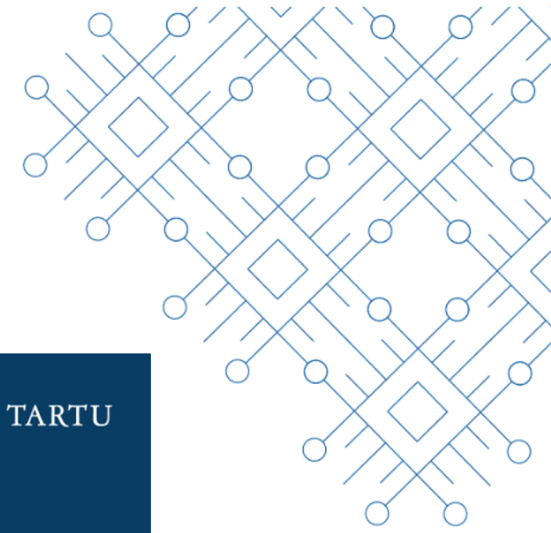
University of Tartu

Head of the Estonian Centre of Excellence in AI

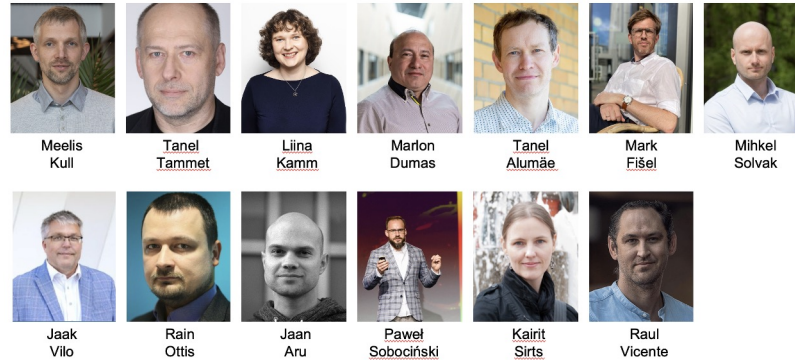
Estonian Actuarial Society 25th Anniversary Conference



# Estonian Centre of Excellence in AI



3 institutions  
13 research groups



## Foundations of AI:

- Hybrid AI Pipelines
- Adaptation of Foundation Models
- Safeguards and Trust in AI
- Privacy and Security in AI

## Applications of AI:

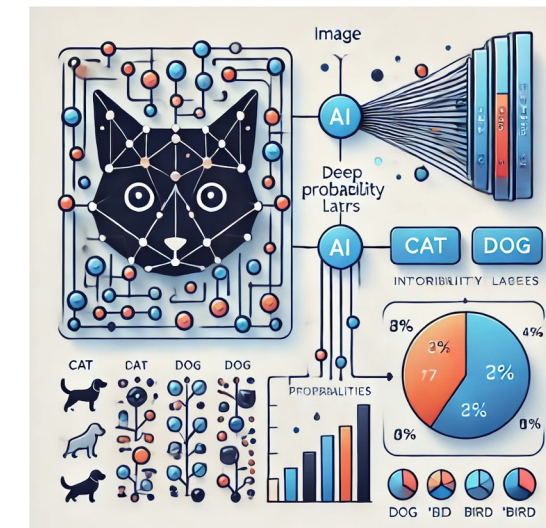
- AI for E-governance
- AI for Healthcare
- AI for Business Processes
- AI for Cybersecurity
- AI for Education



# AI and probabilities

# AI and probabilities

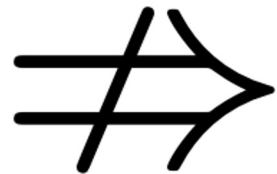
- Large Language Models output probabilities
- Image classifiers output probabilities
- Speech recognition systems output probabilities



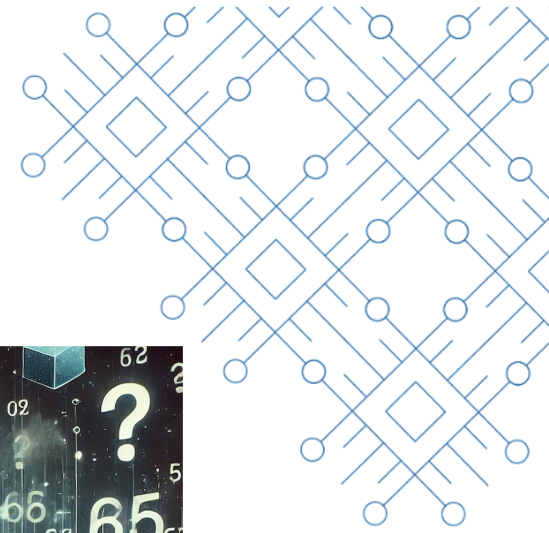


# What do these probabilities really mean?

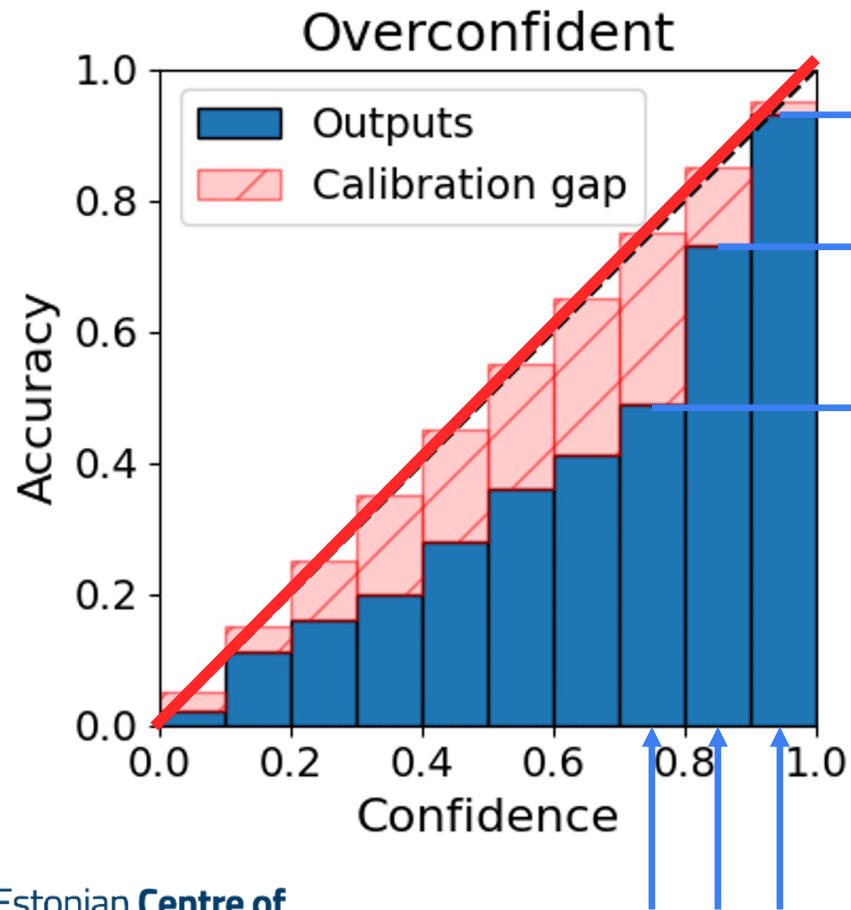
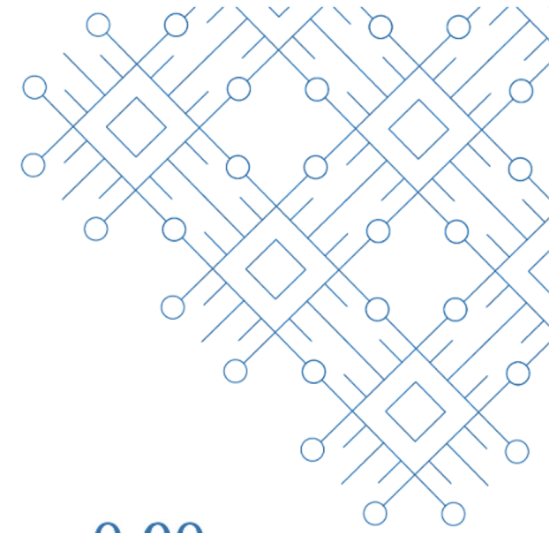
- The probabilities in machine learning are often training-time frequencies, not genuine uncertainty estimates
- Example:  
Coin tossed twice;  
Head and Tail does not imply it is a fair coin



fair coin



# Over-confidence in machine learning

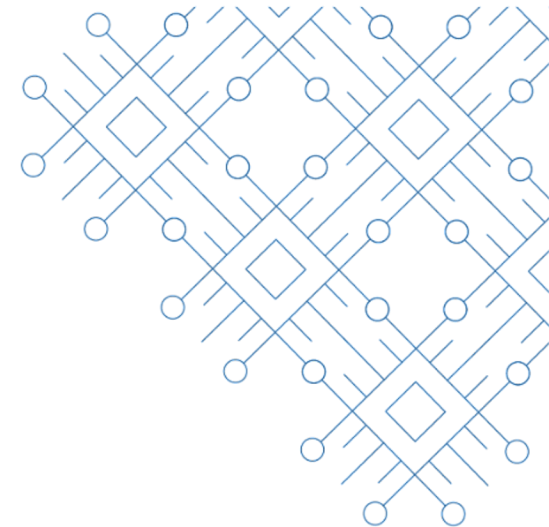


$$P(\text{Accurate} \mid \text{Confidence} = 0.95) = 0.90$$

$$P(\text{Accurate} \mid \text{Confidence} = 0.85) = 0.70$$

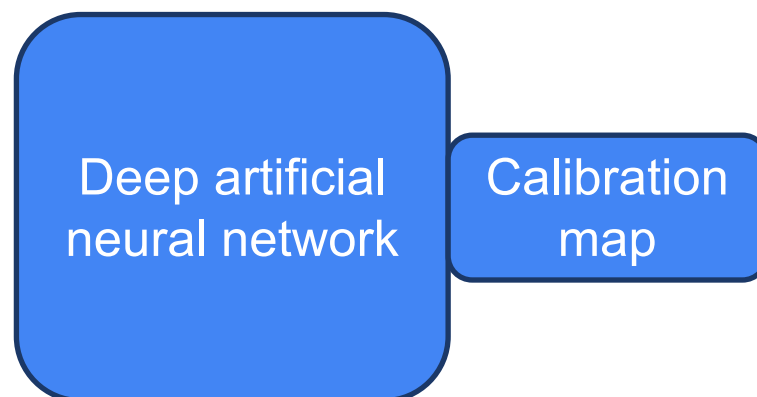
$$P(\text{Accurate} \mid \text{Confidence} = 0.75) = 0.50$$

$$\forall p \in [0, 1] : P(\text{Accurate} \mid \text{Confidence} = p) = p$$



# How do we get calibrated probabilities

- Treat the existing model as a black box
- Use a validation dataset to learn a ‘calibration map’
- On new data:  
use the obtained transformation on top of the black box



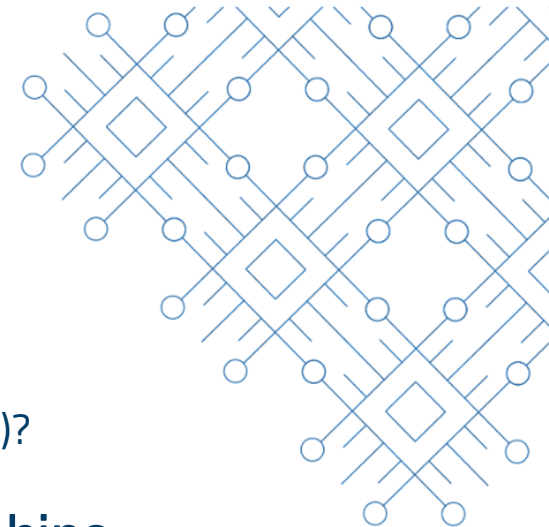


# Probabilities in AI – just existing methods from statistics?



# Probabilities in AI – just methods from statistics?

- **AI uses, adapts, and advances many methods from statistics:**
  - Linear regression, logistic regression
  - Generalised linear models (GLMs)
  - Maximum likelihood methods
  - Variational inference
  - Bayesian statistics
  - ...
- **New statistics emerging in the AI field (or between stats and AI)?**
  - Deep learning
  - Uncertainty quantification:
    - E.g., scientific conferences: AISTATS, UAI

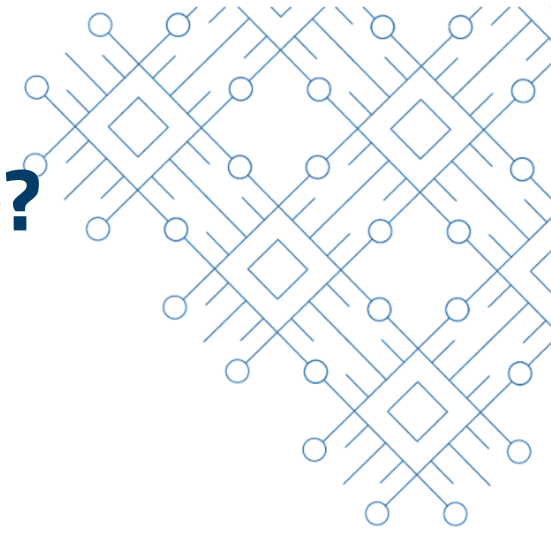


# Uncertainty quantification in AI

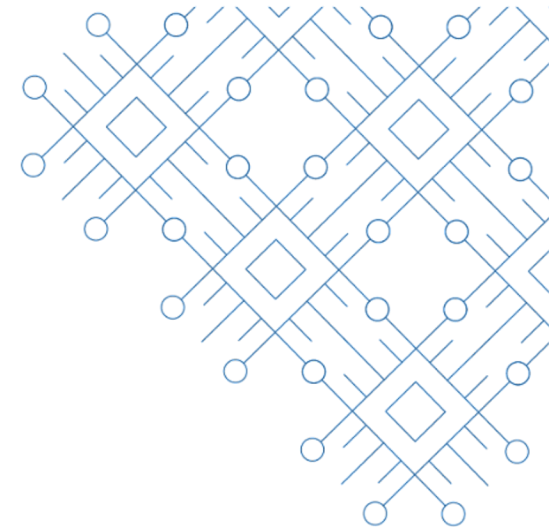
- **Aleatoric uncertainty - inherently stochastic input-output relationships**
  - Will this car have an accident in the next year (given full information about the driver and car)?
- **Epistemic uncertainty – lack of knowledge about input-output relationships**
  - Will the new material melt at 100 degrees (given full structural information about the material)?
- **Epistemic uncertainty is risky for insurance:**
  - Someone might have more accurate knowledge than the insurance company
  - Can lead to mispricing
- **Most AI methods:**
  - Output predictive uncertainty – probability distribution of output given input
  - Do not distinguish aleatoric and epistemic
- **Some recent methods aim to quantify epistemic uncertainty separately**
  - My research group has an ongoing project on categorising types of uncertainty



# Uncertainty in AI - Relevance for Actuarial Science?



- AI is unreliable, how can it estimate risks reliably?
- Use uncertainty calibration methods
  - Are these methods reliable enough?
  - Potential solution – calibration with probabilistic guarantees (e.g. conformal prediction)
- Take AI-extracted features, then apply classical actuarial techniques
  - Adversarial attack – carefully crafted small changes to inputs lead to very different outputs
  - Potential solution – more constrained AI methods
- Separate estimation of epistemic uncertainty
  - Perhaps helps to identify cases where insurance should not be given

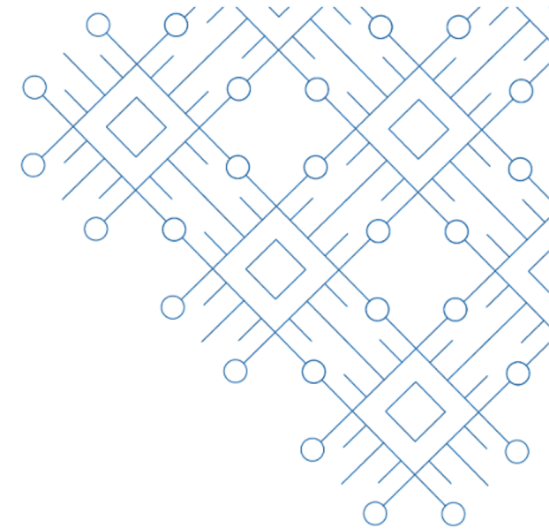


## Future outlook for AI + Actuarial Science?

- AI as a tool to find more complex patterns
- Dynamic and real-time enhanced risk assessment
- Personalised insurance products
- Automation and efficiency

**Thank you!**





# Summary

## Relevance of AI for Actuarial Science?

- AI is unreliable, how can it estimate risks reliably?
- Use uncertainty calibration methods
- Take AI-extracted features, then apply classical actuarial techniques
- Separate estimation of epistemic uncertainty

## Future outlook for AI + Actuarial Science?

- AI as a tool to find more complex patterns
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**AKUR8**

# Company overview



Founded  
**2018**



Global offices  
Paris, NYC, London,  
Milan, Cologne, Tokyo,  
Atlanta, Montreal



Employees  
**150+**



Nationalities  
**25+**



Activity  
Non-Life Insurance  
Pricing (e.g. P&C, Health, Travel,  
Pet)



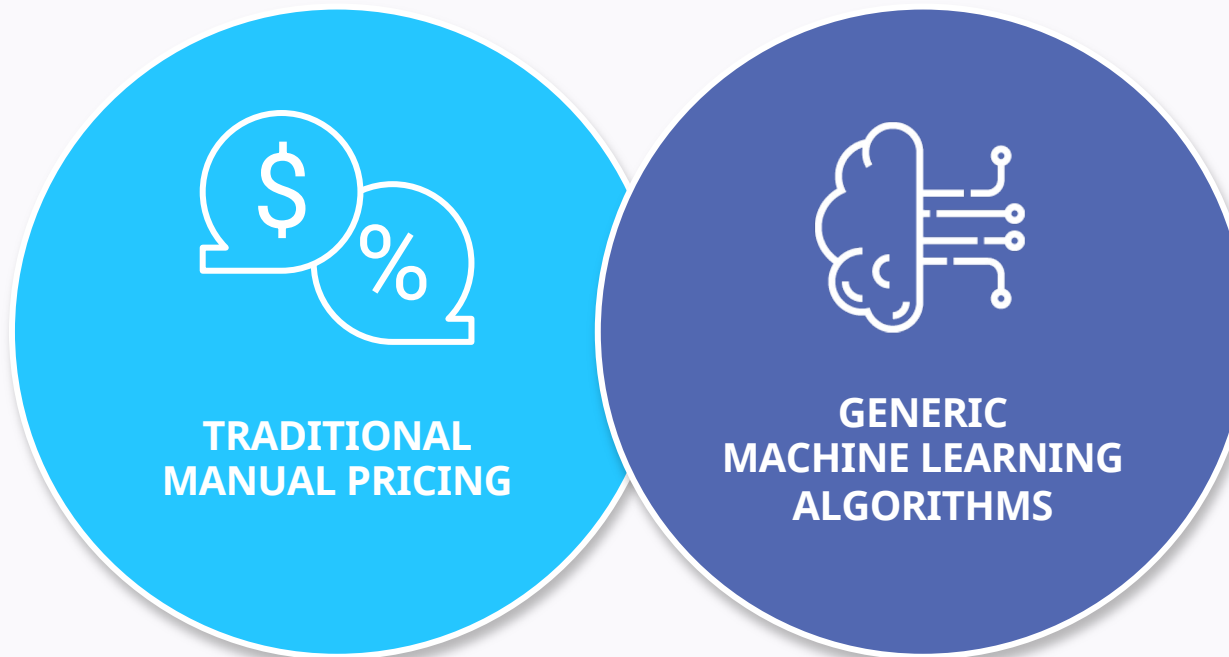
Customers  
**130+ in 40+ countries**

## The challenge

Deliver a Pricing Process that is  
**fast, predictive and interactive**

# Common attempts to deliver pricing sophistication

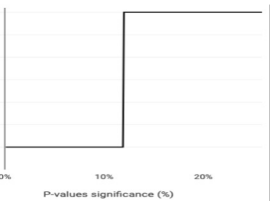
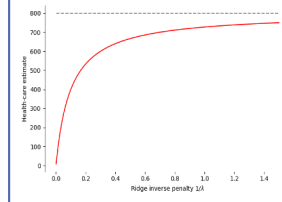
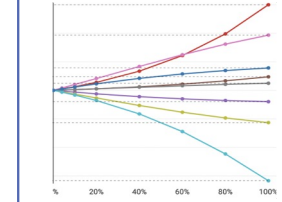
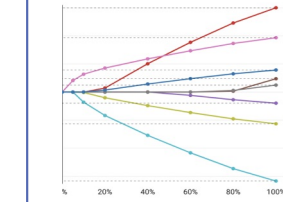
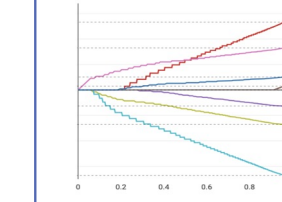
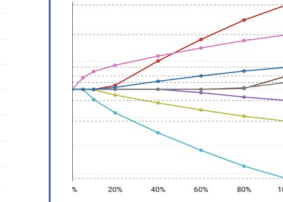
Traditional manual pricing process is long (months), iterative and inefficient.



ML models can address those pains but are not explainable (black box), creating unacceptable adverse selection and regulatory issues.



# The big picture

	Levels Selection	Credibility	Ridge Regression	Lasso Regression	GBM	Derivative Lasso
Control low-exposure segments to prevent overfitting	All the techniques presented today aim at controlling overfitting					
Set coefficients of low-exposure segments at zero	Selection of effects	No selection of effects		Selection of effects, allowing binary decisions (if the effects are visualized - not always true for GBMs)		
Shrink low-exposure segments	No	This allows to tolerate segments with limited (yet usable) data				
Work for multivariate models	Yes	No	Yes; apply the same priors / rules for all levels			
Creates transparent models (GLM or additive models)	Designed for the GLM framework				Usually, output not transparent	Additive models
Natively manage non-linear effects	These techniques work on "pure GLM" (linear or categorical effects)				Yes	
Coefficient depending on the robustness parameter						

# Constraining the number of variables

$$\begin{cases} \beta^* = \text{Argmax}_{\beta} LL(x, y, \beta) - \lambda |\beta_i - \beta_{i+1}| \\ \#Variables < N \end{cases}$$

This problem is equivalent to finding the optimal coefficients **placing a “cost” on the number of variables** in the model (using the optimization “lagrangian trick”).

$$\beta^* = \text{Argmax}_{\beta} \underbrace{LL(x, y, \beta)}_{\text{Minimize the Training Error}} - \underbrace{\lambda |\beta_i - \beta_{i+1}|}_{\text{Maximize the smoothness (control for overfitting)}} - \underbrace{\lambda_v \cdot \#Variables}_{\text{Minimize the number of variables (control for quality)}}$$

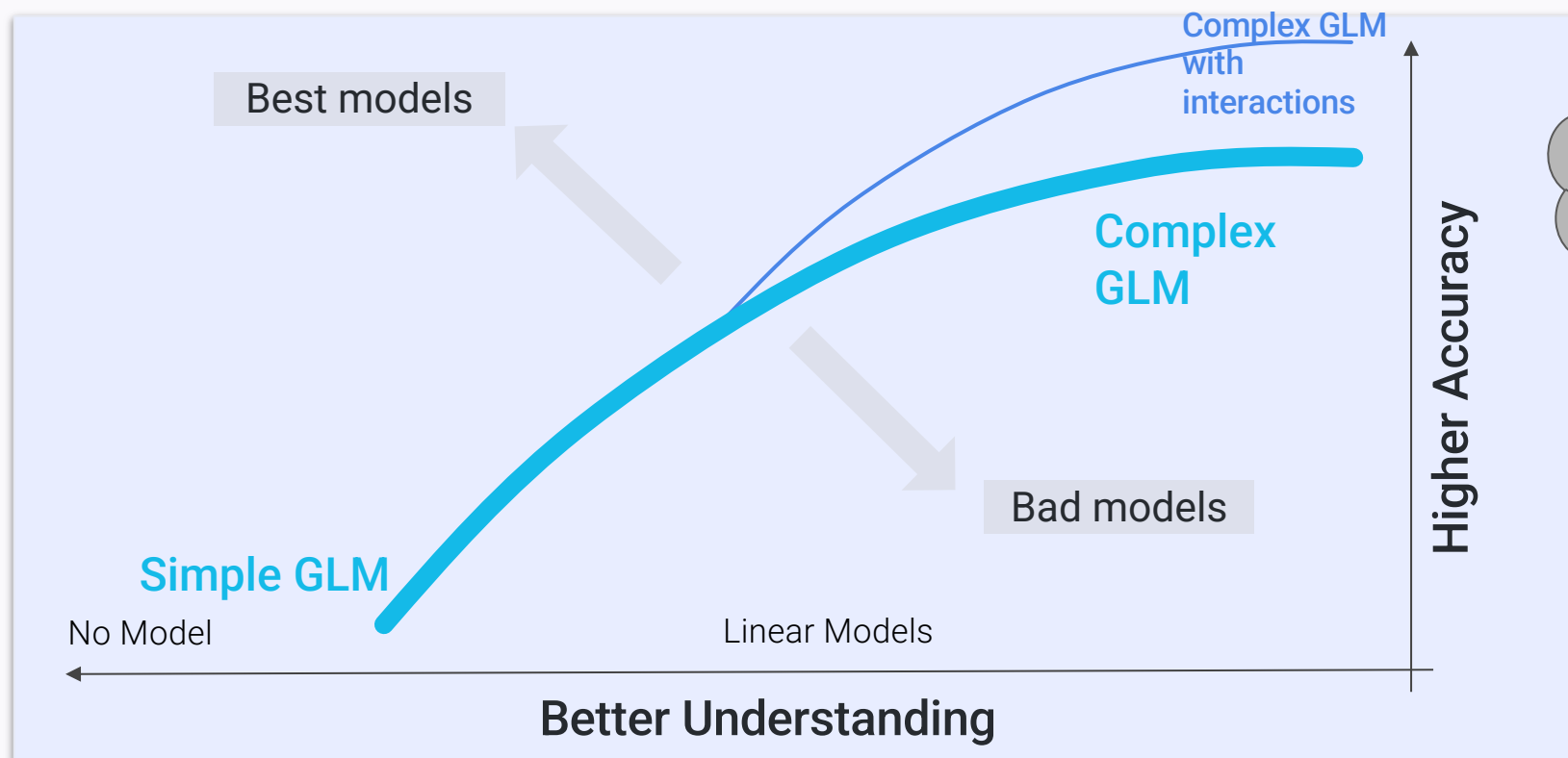
The Lagrangian trick is a common optimization technique that allows to transform a problem with multiple constraints into a simpler optimization problem\*.

\* this optimization problem is actually quite complex to solve; several optimization tricks and approximations need to be leveraged.

# Extending the framework

# Akur8 vs. Black-box models: control of the understanding

Akur8 allows the creation of complex GLMs which can be compared to black-box models. However, the main benefit of the GLMs approach is to provide a control over the complexity / performance trade-off.



Black-box models  
(GBMs,  
RF,  
NN...)

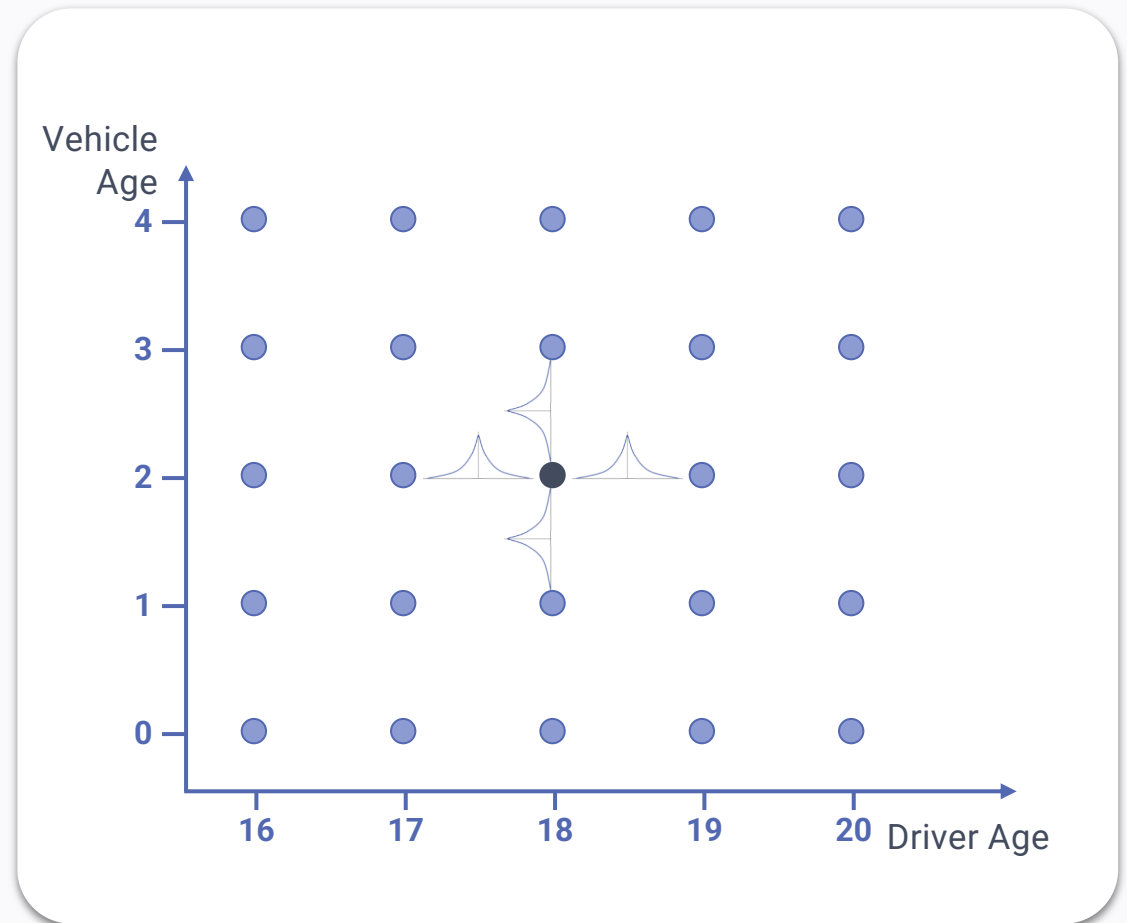
# Applying to Interactions

The same principle can be applied in **two dimensions, to fit interactions**. The prior there is slightly different to take into account the 2-D nature of the problem.

For instance, on an interaction between two ordered variables, we could suppose as prior that the differences between all the “connected” levels are supposed to follow a Laplace distribution.

The prior term would become:

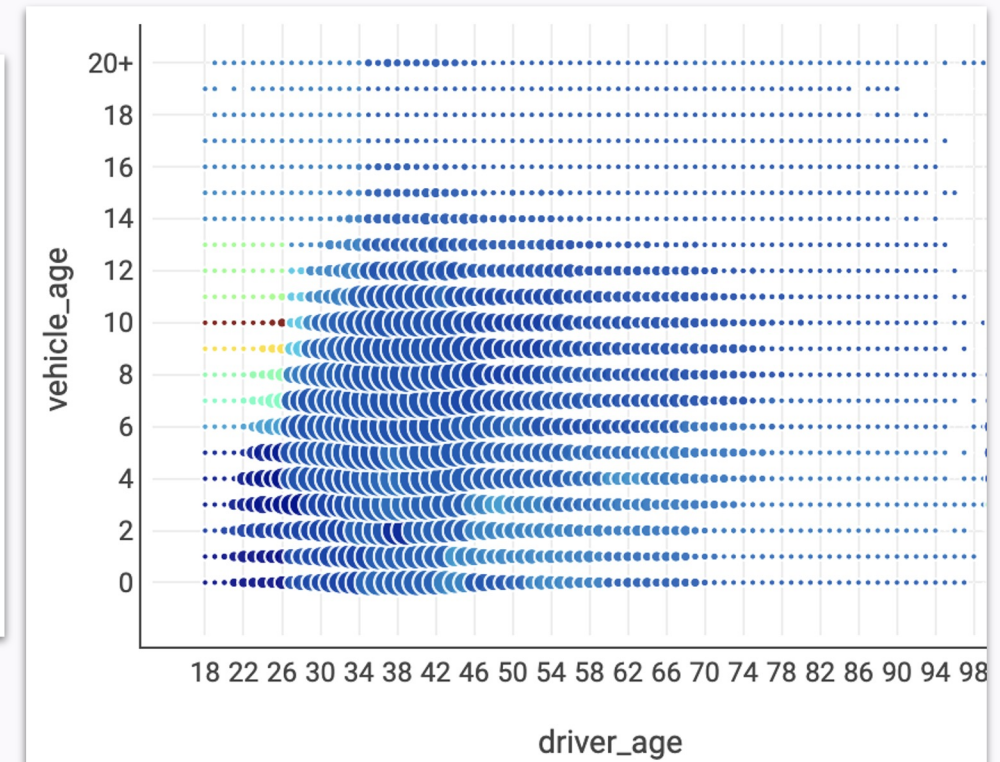
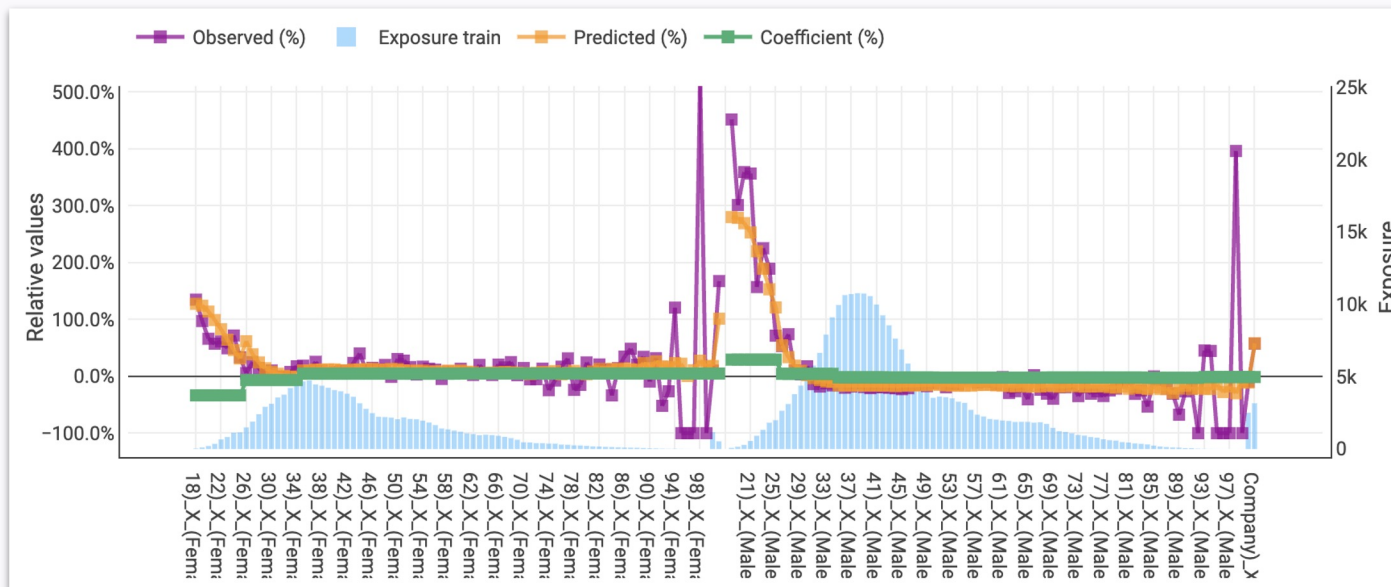
$$\begin{aligned} \text{Penalty}(\beta) = \dots &+ \lambda |\beta_{18,2} - \beta_{19,2}| \\ &+ \lambda |\beta_{18,2} - \beta_{17,2}| \\ &+ \lambda |\beta_{18,2} - \beta_{18,1}| \\ &+ \lambda |\beta_{18,2} - \beta_{18,3}| + \dots \end{aligned}$$





# Applying to Interactions

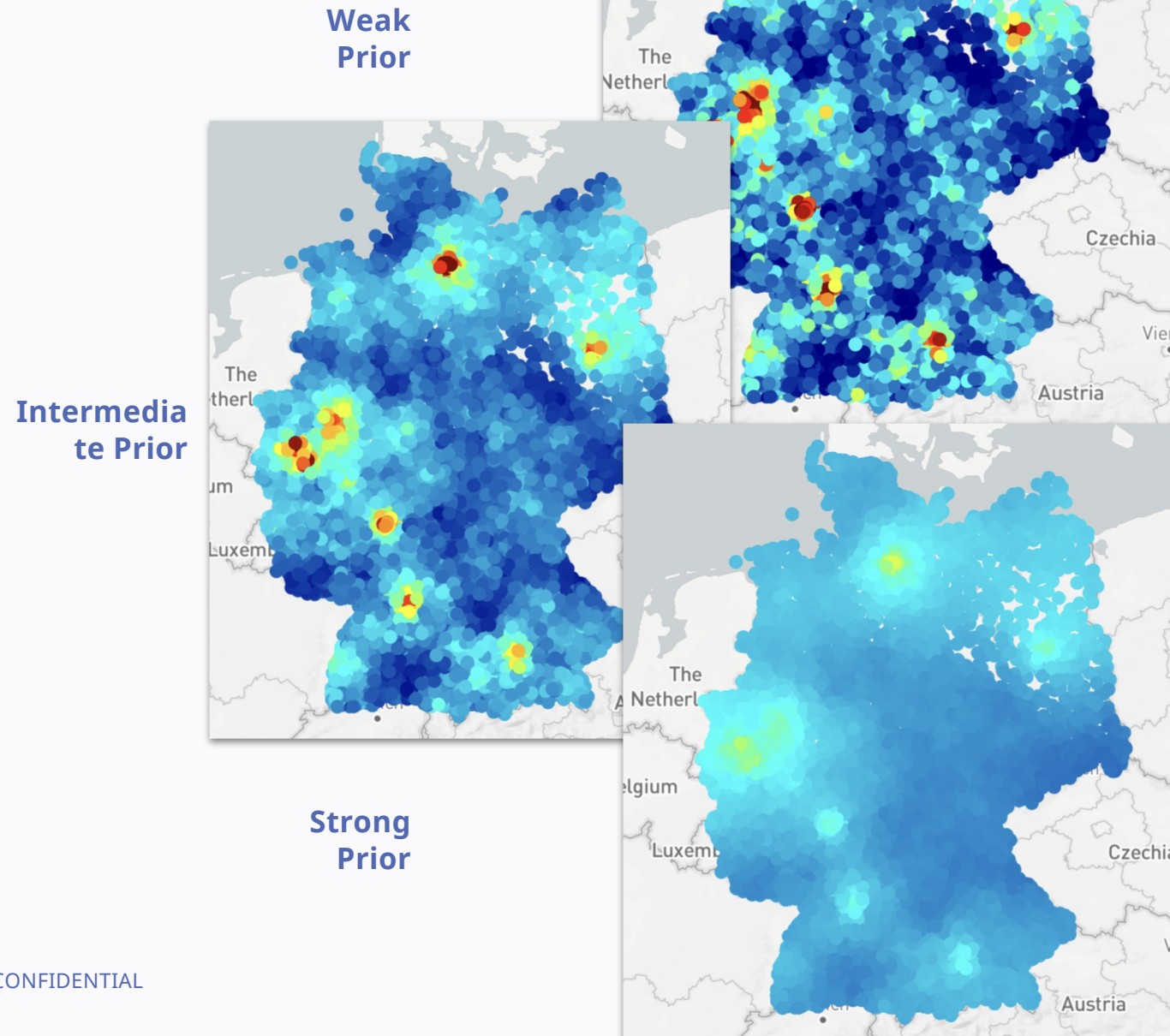
The interactions generated by applying this kind of priors would naturally extend the properties of models to interactions, allowing to identify the relevant ones and fit them automatically.



# Applying to Geography

Geographic modeling can also be achieved with a similar method: the prior is that **nearby locations are expected to have similar risk levels.**

This has strong similarities to a **Gaussian Process** modeling.



# Summary of the Potential

## Of efficient, data-driven GAMs



# Thank you!

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# Addendum



# The coefficient path graph

How to 'rescale' the impact of the penalty

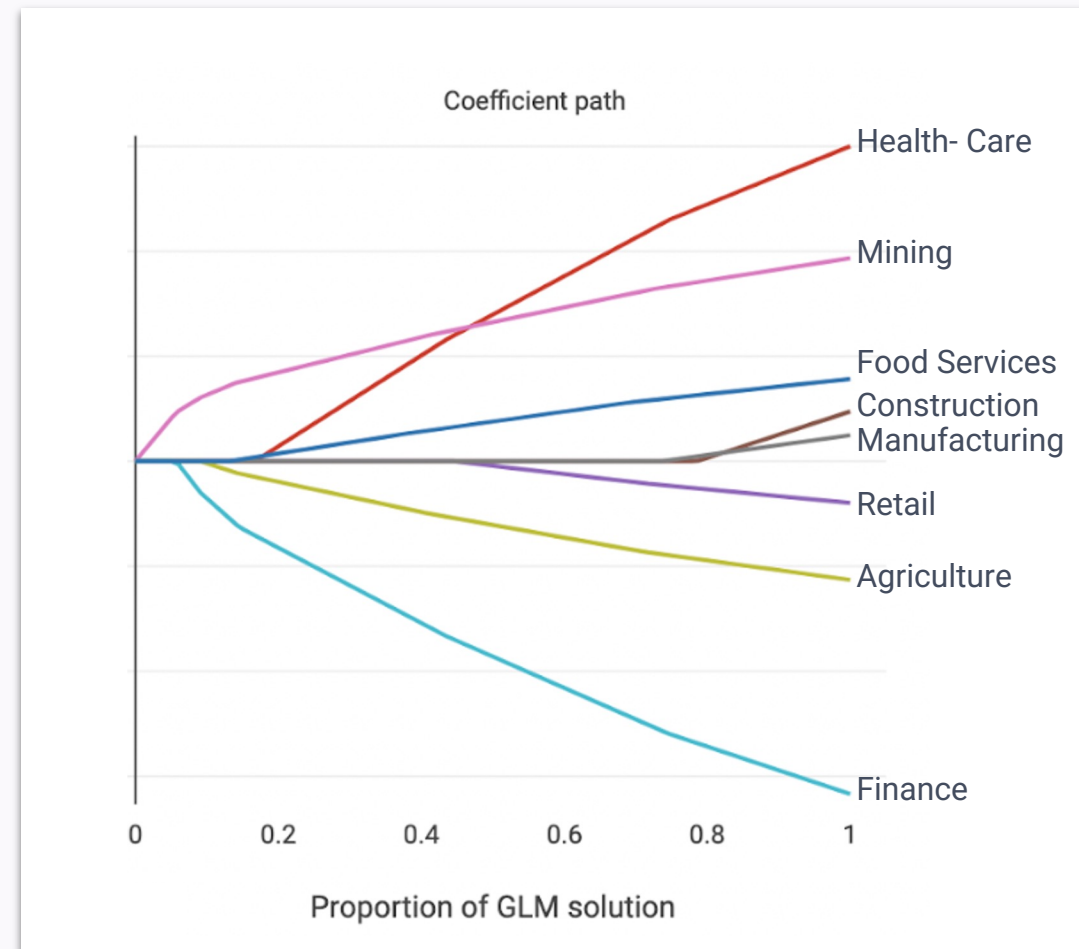
It is possible to generalize this graph, tracking the **impact of penalty on several levels** simultaneously.

The '**coefficient path graph**' allows to globally analyse how the estimates /coefficient evolve when the smoothness increases:

- Y axis represents the value of the estimates.
- X axis represents the 'Empirical Credibility' - which is a 'Proportion of the GLM solution)

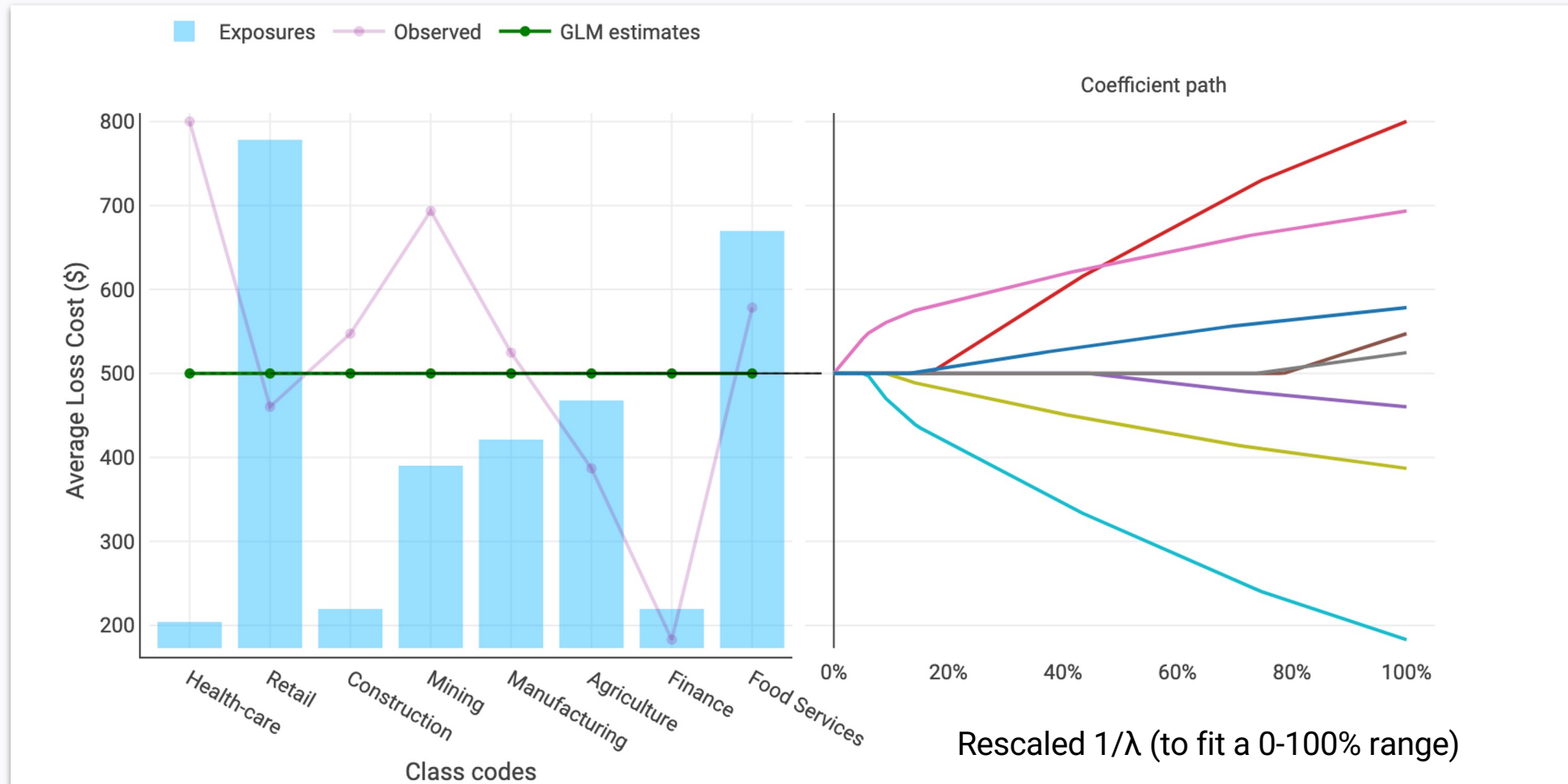
$$\text{Empirical Credibility} = \sum_{i \in \text{Classes}} \frac{|\text{Predicted}_i - \text{Grand Average}|}{|\text{GLM}_i - \text{Grand Average}|} \%$$

- Empirical Credibility = 100 % - Estimates match the observed
- Empirical Credibility = 0 % - Estimates match the Grand Average (or



# Coefficient path graph of the Lasso

## Workers Compensation example



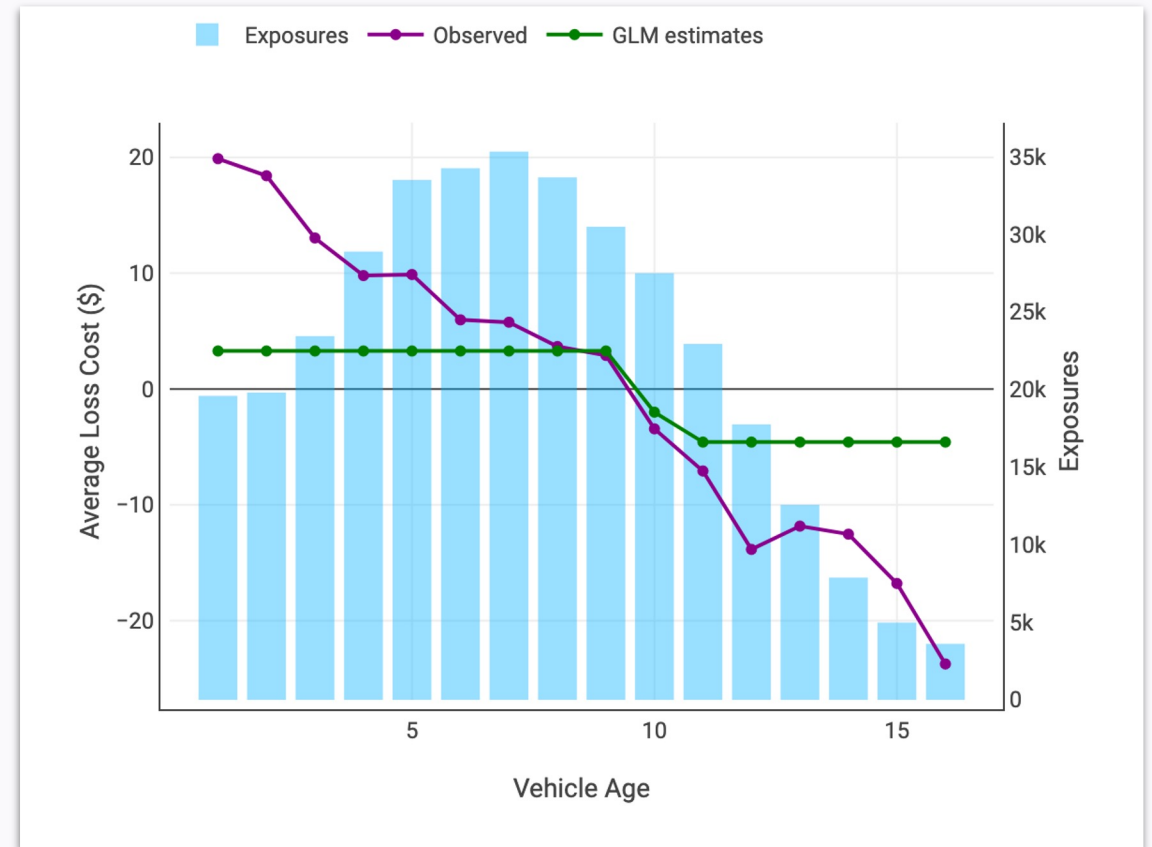
# Lasso and Ordinal variables

Under these “**Lasso**” assumption on the **derivative**, penalized regression can **natively incorporate non-linear effects**.

Furthermore, the convergence result between GBMs and Lasso is still valid.

To control the training error and ability to generalise:

- Penalized Regression require the definition of a **single parameter**: the **smoothness**
- GBMs require to determine the combination of **several parameters**:
  - **number of trees**
  - **learning rate**
  - and other tree-related parameters





International Actuarial Association  
Association Actuarielle Internationale



## Safeguarding responsible AI

Implications of the AI Act on the actuarial work

Bogdan Tautan

Forward Together Conference



# Agenda

- The global perspective
- Key information on the EU AI Act
- Risk management implications
- Key takeaways





# The global perspective

National Financial Regulatory Authority  
Multi-sector centralized  
2023: Deep Synthesis Technology  
2023: Management of Gen AI Services

Multi-sector centralized role  
2019: EU Ethics for Trustworthy AI  
2021: AI Act Proposal  
2024: EU AI Act

US Insurance State Based  
2021: US guidelines  
2023: 23 bills issued  
NAIC guidance

## Developing worldwide:

Generative AI 2014 – 2021

— Risk identification

+ Principles

OECD and Global Partnership on AI, UNESCO, IAIS

IAA: Artificial Intelligence Task Force



# EU AI Act

Final agreement on 13th of March 2024 agreement

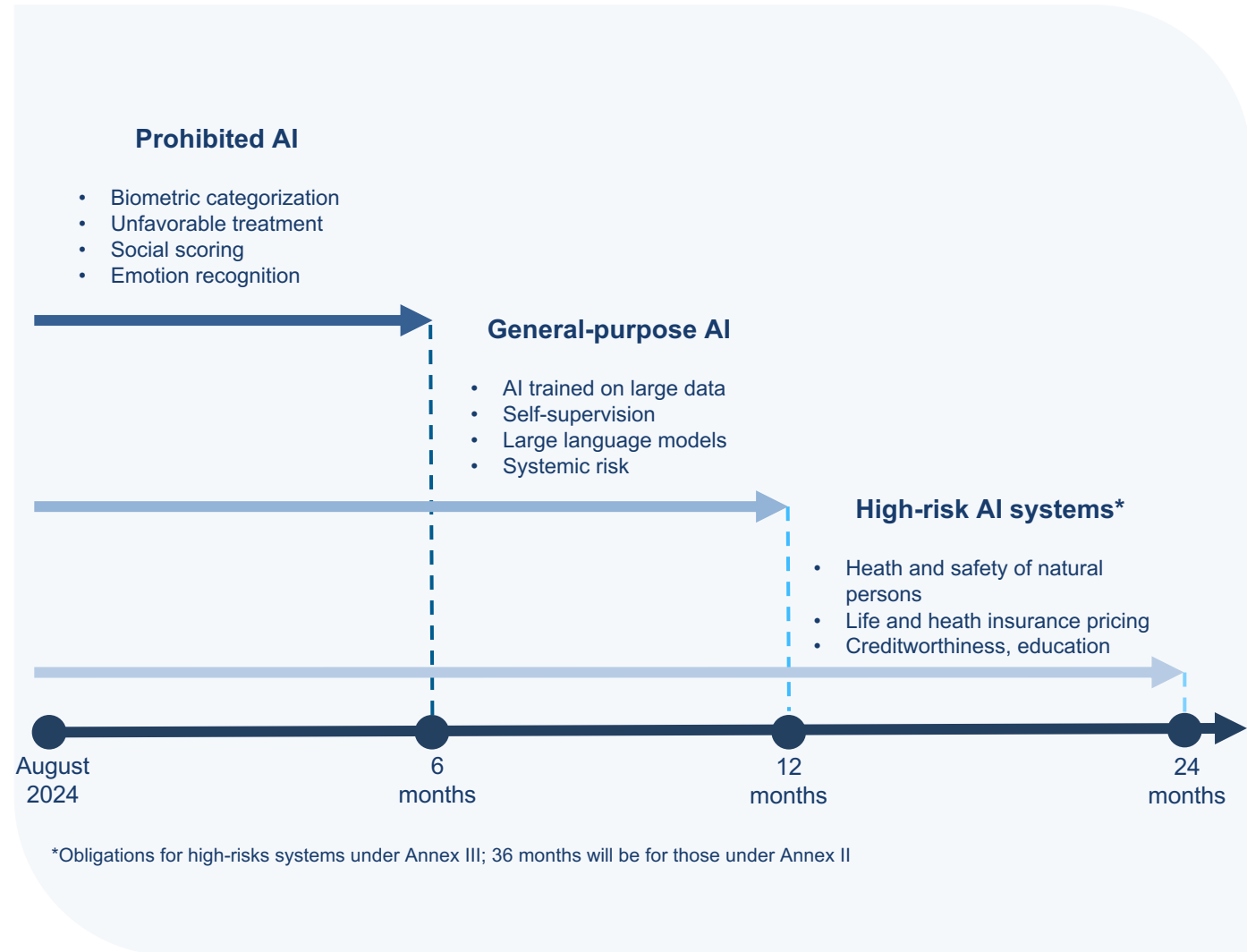
- **Safeguards human oversight**
- **An iterative risk-management process**
- **Risk classification of AI systems**

**European AI Office** – the center of AI expertise across the Union:

- **AI Board**
- **Scientific Panel**
- **Advisory Forum**

**Penalties up to:**

- **Non-compliance:** 7% of annual turnover or 35 mln. EUR
- **Violations:** 3% of annual turnover or 15 mln. EUR
- **Misleading information:** 1% of annual turnover or 7,5 mln. EUR





# EU AI Act



**Data governance**



**Human oversight**



**Record-keeping**

## Deployer

User of the AI system, ensuring right use of data, safeguarding human oversight and monitoring of the system



**Conformity**



**Compliance**



**Record-keeping**

## Distributor

Makes the AI system available to the market, ensuring the standards, compliance and storage.



**Data governance**

- Security
- Logging
- Quality



**Documentation**

- Technical
- Key elements
- Compliance



**Risk Management**

- Identify
- Assess
- Monitor



**Robustness**

- Accuracy
- Cybersecurity
- Instructions

## Provider

Develops the system and ensures the appropriate operation of an AI system, including the conformity and qualitative assessment, technical documentation and registration within the EU Database (high-risk).



**Human oversight**

- Prevent risks
- Measures
- Implementation



**Transparency**

- XAI
- Information
- Accuracy



**Record-keeping**

- Monitoring
- Usage time
- Data



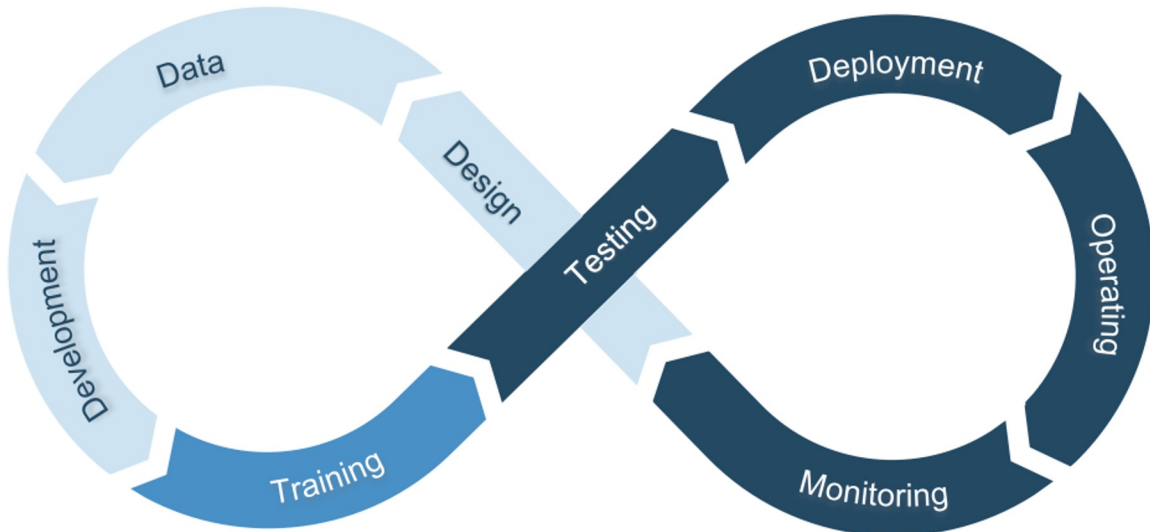
**Compliance**

- Registration
- Logging
- Quality

# Risk management implications

- Management
- Quality
- Completeness
- Accuracy
- Security
- Synthetic assumptions

- Scalability
- Reporting
- Robustness and Security
- XAI and Transparency
- Business alignment



- Assumptions
- Parameters
- Bias and drift
- Model scorecards
- Fitting
- Test vs Training

## Relying on existent frameworks

- GDPR
- Data Act, DORA
- Insurance Distribution Directive, Consumer Protection Code
- NIST (US), ISO RM practices
- Solvency II

## New responsibilities for actuaries

- Understand current regulations and assess adaptiveness
- Address the skill gap within the organization:
  - Ontology and prompt engineering
  - Understanding programming languages
  - Infrastructure and environment
- Connect XAI to the business needs and the application



# Key takeaways

## AI Governance workstream's view

- Worldwide developments
- Governn responsibly
- Follow best practices
- Engage with stakeholders

**1<sup>st</sup> line**  
Data  
Development

**2<sup>nd</sup> line**  
Compliance  
Standards

**3<sup>rd</sup> line**  
Audit  
Reporting

- Definitions are (somehow) important
- Link-up disciplines – new skills and roles
- End user responsible for the deployment
- Enhance processes using Gen AI



Thank you!





